

## Sectors

### State & Local Government

State and local governments face substantial workforce, technological and regulatory challenges. We understand what it takes to help them build a better future for the public good through strategies for responding to crises, transforming their organizational structure, and refining operating practices. We have supported state and local government agencies in CO, CT, NJ, NY, MA, and MO.

### Commercial

Commercial clients trust us because we deliver value to their customers and employees through services such as new product development and market differentiation. Some examples of commercial clients include an Aerospace Manufacturer and an Environmental & Sustainability Provider.

### Non-Profit and Social Impact

We care deeply about your mission. Non-profits can come to us for support in advancing their mission and achieving positive results for their customers and employees. Some examples of non-profit clients include Refugee Resettlement and Anti-Human Trafficking organizations.

We are a trusted advisor to many of the top Fortune 100 companies, and many federal, state, and local agencies. More than 90 percent of our business is from clients who have previously partnered with us.

### Federal Government

We have years of proven experience facilitating large-scale transformations at federal agencies, such as:

- Centers for Medicare and Medicaid Services (CMS)
- Department of Agriculture (USDA)
- Department of the Army (DA)
- Department of Commerce (DOC)
- Department of Defense (DOD)
- Department of Health and Human Services (HHS)
- Department of Justice (DOJ)
- Department of Veteran Affairs (VA)
- Food and Nutrition Service (FNS)
- General Services Administration (GSA)
- Minority Business Development Agency (MBDA)
- National Aeronautics and Space Administration (NASA)
- National Institute of Standards and Technology (NIST)
- National Telecommunications and Information Administration (NTIA)
- Small Business Administration (SBA)
- United States Agency for International Development (USAID)
- United States Air Force (USAF)
- United States Forest Service (USFS)
- United States Navy (USN)
- United States Space Force (USSF)

## Health and IT Impact Stories

**Developing a Machine Learning Strategy** for a global health program office. Our team engaged over 40 healthcare experts, implementation partners and technology leaders, to synthesize 70+ pieces of literature and facilitated working sessions to create and implement a visual roadmap for smart, sustainable, and responsible deployment of machine learning in healthcare.

**Driving Innovation Through Digital Customer Experience** for a federal health agency. Rios conducted focus groups and interviews with over 150 stakeholders to create and launch an interactive web tool that streamlines the process of attracting, vetting, and selecting innovation partners, enabling easy idea sharing and engagement with the agency.

**Addressing Health Equity in Covid-19 Response by Improving Outreach** for a federal agency: Rios served as a Program Management Office, conducting interviews and surveys to assess clinical trial communications and develop strategies for DEI outreach, including Public Service Announcements, and campaign toolkits. We also consolidated 300+ active research projects, standardizing and validating data across 60 research sites, and designed a data monitoring process to track and report on outreach success, resulting in 25% minority participation in clinical trials.

**Shaping the Future of Medical Research** for a government research agency. Leveraging leadership and researcher interviews, Rios utilized a Natural Language Processing (NLP) tool to analyze 575,000 oncology studies, nearly 20,000 suicide studies, and over 23,000 studies in other research areas, extracting insights and presenting investment opportunities to align the client's research with strategic priorities.

We are passionate about doing work that matters. Whether it's partnering with organizations that work to end human trafficking, providing Veterans with healthcare they need, or building communities, we are up for the challenge, working alongside our clients to create meaningful, lasting change

**Optimizing Organizational Design for Growth** for a federal medical and scientific research agency. Rios conducted a comprehensive review, gathering stakeholder feedback and benchmarking research organizations, to establish design principles and collaborate with the leadership team in developing end-state functions, an operating model, and a new organizational structure, supported by a communication and change management plan along with implementation tools, templates, and trainings.

**Operationalizing Data Analytics and Reporting** for a federal health insurance management agency to enhance organizational readiness. Rios leveraged the principles of Human Centered Design to develop and build six dashboards to facilitate dynamic data-based decision making. We deployed IT and Data Architecture experts who designed, built, updated, automated, and maintained data pipelines and established ETL (Extract Transform Load) processes for each dashboard, allowing for data to feed into Tableau and for transformation of data into useful insights.

**Leveraging Human-Centered Design** to help a federal client design and implement technology solutions. Rios assessed existing emergent improvement initiatives, reviewed at least 46 operational documents, conducted at least 29 interviews, and observed multiple working meetings. Rios selected 11 initiatives to provide direct support, creating individualized charters, milestone-level workplans and an interactive dashboard showing key insights across active contracts. As a result, each initiative produced both (1) immediate improvement in the effectiveness, usability, or sustainability in the client's ways of working and (2) an actionable roadmap for continued improvement toward high-quality, effective future-state operations.

## Access Our Services

Our services can be procured through multiple BPAs and IDIQs where we are a prime contractor. View below the list of federal contract vehicles.

- Veterans Health Administration (VHA) Integrated Healthcare Transformation (IHT)
- GSA Multiple Award Schedule
- GSA HCaTS (Human Capital and Training Solutions)
- Centers for Medicare and Medicaid Services Enterprise Operations BPA
- Defense Health Agency (DHA) Health Plan Innovation Support BPA
- Department of Justice (DOJ) Strategic Consulting Services BPA
- USAID Market Access and Innovative Finance (MAIF)
- FDA Business Operations Optimization and Modernization (BOOM) BPA

### Special Items Numbers (SINs)

- 541611 – Management and Financial Consulting, Acquisition and Grants Management Support, and Business Program and Project Management Services
- 541612HC – Agency Human Capital Strategy, Policy and Operations
- 541614SVC – Supply and Value Chain Management
- 541690 – Technical Consulting Services
- 541715 – Engineering Research and Development and Strategic Planning
- 541990 – All Other Professional, Scientific, and Technical Services (Non-IT)
- 611430 – Professional and Management Development Training
- OLM – Order Level Materials

## Awards & Honors



## Contact Us



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## Industries

- Aerospace
- Agriculture
- Economic Development
- Education
- Environment
- Health and Life
- Science
- National Security
- Transportation



## Who We Are & What We Do

Rios Partners is committed to delivering high-impact, high-value, and transformative results for our clients. We address our clients' most pressing and complex issues by developing a deep understanding of their needs, customers, employees, and partners to build solutions that are timely and relevant. As a team, we know what it takes to move organizations forward with measurable, sustainable results.

## Mission

Our mission is to create positive change by delivering value for our clients, investing in our employees, and working on tough problems that benefit our local and global communities.

We help our clients solve strategic, operational, and people-related challenges in a way that drives measurable results.

## Who We Serve & How

We work side by side with public, private, and non-profit clients to truly understand their unique needs and provide solutions that will help them succeed.



## Capabilities

- Strategy
- People & Organizations
- Digital Solutions & Data Analytics
- Customer Experience
- Innovation
- Supply Chain & Procurement

## Products

- Pathfinder
- AMP Dashboard
- Incubator by Rios
- Procurement Optimization
- Reverse Logistics
- Scenario Modeling
- VX Forward

- Hundreds of mission-driven consulting projects in the U.S. and abroad
- Support across Public and Private Sector Clients and growing
- Rated "Exceptional" or "Very Good" on 90% of our performance reviews



Learn more about how to access our services here:



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Federal Health and IT  
Merging Human Well-Being and Technology